



Call 1 Orientation Agenda AGENDA

Introduction

- Welcome/house rules

What is 100 Percent Financed?

- 100PF motto/mission

100PF Founder and CEO

- Background
- Mentor Encounter
- My Goal for You Exercise

Road to Financial Independence

- Creed
- Resignation Letter
- Ideal Numbers to Aim for
 - Credit Score
 - DTC Ratio
 - DTI Ratio
 - Documents you need to have (tax returns, W2s, 1099s, etc)
 - Time per week
 - PILE formula
- Know Your Numbers
 - Personal Financial Statement
 - Order Credit Report
 - How much time can you dedicate per week?
- What Do You Bring to the Table?
 - No Credit, No Cash, Got Time?
 - Good Credit, Good Cash, No Time?
 - Good Credit, Good Cash, Got Time?

Take Action

- Success is not linear
- Products and Services to Help You Reach Financial Freedom.
 - [100PF-U](#)
 - [Credit Repair](#)
 - [Business Credit](#)

To Purchase the 100PF-U, [CLICK HERE](#).

W: www.100percentfinanced.com

E: services.100percentfinanced@gmail.com

Twitter: juanpablo100pf

iTunes: 100 Percent Financed

YouTube: 100 Percent Financed

Facebook: www.facebook.com/100percentfinanced

Periscope: 100PF & goodguydoesitall

Instagram: 100percentfinanced & goodguydoesitall



100 Percent
FINANCED
Earn Passively. Live Passionately

100 Percent Financed Academy
Juan Pablo and Louis' Master Program

1. 4-month, personalized coaching program

- a. 100PF Total eCourse (\$199 value)
- b. 1-on-1 sessions
- c. Five - 2hr, biweekly group calls (1hr facilitation by Juan P and Louis)
- d. Custom accountability spreadsheet that track of your progress
- e. Intimate class setting: maximum of 15 apprentices per semester
- f. Graduation Mixer: Site Visit in Dallas, TX.
- g. Certificate of Completion

2. Curriculum

- a. Call 1: Orientation (See page 1)
 - i. About 100PF-U
 - ii. Introductions (100PF Team and students)
 - iii. Mission
 - iv. Our Goal for You (Replacing your paycheck and Financial goals to aim for)
 - v. Go over Syllabus
 - vi. HW: Do eCourse education and book Site Visit/Mixer Travel Reservations
- b. Call 2: Let's Get Started
 - i. Setting up your business
 - ii. Basic marketing for buyers and sellers
 - iii. Roadblocks
 - iv. Frustrations
 - v. HW: Set up CRM
- c. Call 3: Keep It Going
 - i. What wholesaling, lease options, and seller financing?
 - ii. Find "Sweet Spot" in your area
 - iii. Advanced marketing
 - iv. HW: Start making calls and advanced marketing
- d. Call 4: Defining your Market
 - i. Best areas for wholesaling, lease option, and seller financing
 - ii. Determining comps
 - iii. Analyze marketing efforts
 - iv. HW: Find the sweet spots in your area.
- e. Call 5: The art of finessing
 - i. Talking to sellers and buyers
 - ii. What makes a "deal" a deal?
 - iii. Signs of motivation
 - iv. Deal kills
 - v. HW: Make sure you booked your travel reservations
- f. Call 6: Closing the Buying Machine
 - i. Purchase agreement
 - ii. Constructing and presenting offers
 - iii. Understanding exit strategies
- g. Site Visit

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- i. Day with Juan P. and Louis
- h. Call 7: Beginning the Seller's Machine
 - i. Marketing for sellers
 - ii. Talking to buyers
 - iii.
- i. Call 8: Automation
 - i. Closing the deal
 - ii. Hiring VAs
 - iii. Using CRMs
 - iv.
- j. Graduation Day/dinner:
 - i. Deliver Certificate of Completion at a Mixer

3. Spend a day with Juan Pablo and Louis (8a-8p)

- a. Breakfast - Lunch
- b. 2 site visits
 - i. Single family investing
 - ii. Property management
- c. Graduation Dinner
 - i. Certificate of completion and individual awards

4. THE BENEFITS

- a. Mentorship from a leading single family and online entrepreneurship expert - Juan Pablo & Louis
- b. Personalized guidance and actionable steps provided
- c. An accountability partnership
- d. Access to a community of like-minded professionals/entrepreneurs
- e. Hands-on learning via site visits

5. Tuition

- a. \$5000/student

6. Post-graduation

- a. 100PF Youtube/website feature
 - i. Testimony
 - ii. Opportunity to publicize services/products/website/etc
- b. Professional bio feature on 100PF Instagram/website

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